REGIONAL TRANSIT ISSUE PAPER

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Agenda	Board Meeting	Open/Closed	Information/Action	Issue
Item No.	Date	Session	Item	Date
8	06/12/17	Open	Action	06/02/17

Subject: Approving the Agreement for the Discount Purchase and Sale of Prepaid Media with the County of Sacramento, Department of Human Assistance.

ISSUE

Approving a new 1-year Agreement with County of Sacramento for Discount Purchase and Sale of Prepaid Fare Media.

RECOMMENDED ACTION

Adopt Resolution No. 17-06-___, Approving the Agreement with the County of Sacramento for Discount Purchase and Sale of Prepaid Fare Media.

FISCAL IMPACT

Budgeted: Yes FY18: \$2,215,136

Budget Source: Operating FY19: \$0

Funding Source: Revenue Annualized: \$2,215,136

Cost Cntr/GL Acct(s) or 410301 Total Amount: \$2,215,136

Capital Project #:

Total Budget: \$ 2,215,136

DISCUSSION

Since 1991, SacRT and the Sacramento County Department of Human Assistance (DHA) have worked together to provide transit passes at a discounted rate for General Assistance recipients. Recipients are required to obtain a SacRT picture ID from the SacRT Customer Service Center and a monthly sticker, which is provided by DHA.

On October 24, 2016, the Board approved a 9-month Agreement with DHA for the discount purchase and sale of prepaid fare media that expires on June 30, 2017 (Resolution No. 16-10-0121). SacRT and DHA would now like to enter into a new 1-year agreement for Fiscal Year 2018 under the same terms as in the most recent agreement.

The new one-year agreement will allow DHA to purchase monthly passes at \$25 each, with a minimum purchase of 6,784 passes per month, and purchase full fare Single Ride, and Basic Daily Passes at a 50% discount as needed. DHA's estimated average distribution of 3,854 passes a month makes the effective discount approximately 60%; this discount rate falls within the range allowed by the Board-approved discount fare policy. SacRT will receive monthly updates of pass distribution; if there is a trend of more than 3,854 passes distributed per month, SacRT may request a meeting with the County of Sacramento to discuss if renegotiations are necessary.

Approved:	Presented:	
Final 06/06/17		
General Manager/CEO	Manager, Revenue	
	INEI/Incure Papare ALL\2017 Incure Papare\06.12.17 DHA Contract \/3 door	

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Subject: Approving the Agreement for the Discount Purchase and Sale of Prepaid Media with the County of Sacramento, Department of Human Assistance.

Staff is requesting that the Board approve the Agreement with the County of Sacramento for the Discount Purchase and Sale of Prepaid Media.

RESOLUTION NO.	17-06-
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Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

June 12, 2017

APPROVING AN AGREEMENT WITH THE COUNTY OF SACRAMENTO FOR DISCOUNT PURCHASE AND SALE OF PREPAID FARE MEDIA

BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, the Agreement with the County of Sacramento (therein "County") for the discount purchase and sale of prepaid media at a discount exceeding the percentage established in the Policy for Discount Sale of Prepaid Fare Media, is hereby approved.

THAT, the Chair and General Manager/CEO are hereby authorized to execute the Agreement with the County of Sacramento.

		ANDREW J. MORIN, Chair
AT	TEST:	
HEN	IRY LI, Secretary	
Ву:	Cindy Brooks, Assistant Secretary	_